



MEDIA RELEASE
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CTC Aviation and NMIT Aviation Partnership to Train Japanese Airline Pilots

CTC Aviation Group plc (CTC) and the Nelson Marlborough Institute of Technology (NMIT) announced today they have signed an exclusive deal with J.F. Oberlin University in Tokyo, Japan to train the University's airline pilots.

The deal will see 17 airline pilots trained at CTC's Crew Training Centre-Hamilton during the first year and 30 each year thereafter. The first students arrive in September 2010.

CTC Aviation Training (NZ) Limited CEO, Ian Calvert, says the contract is a testament to the company's reputation as a world-class airline pilot training provider.

"J.F. Oberlin University currently trains its airline pilots in the United States and has been researching new training partners in several countries around the world. As a result, CTC and NMIT together were chosen as the University's exclusive training provider.

"CTC has a proven track record of training some of the best airline pilots in the aviation industry for some of the world's largest airlines. Our commitment to excellence is a perfect match with the University's expectations of its students," says Mr Calvert.

Tony Gray, chief executive officer of NMIT says, "CTC is part of the NMIT Aviation Network which, along with ten other quality providers, delivers over 60 per cent of New Zealand's commercial pilot training and over 90 per cent of the country's helicopter pilot training."

CTC Aviation and NMIT first partnered to train New Zealand airline pilots in 2006. Since then, 44 New Zealanders have entered pilot training with CTC through this partnership programme.

Mr Calvert says training Japanese students will bring benefits to the local economy of approximately \$1.2 million in the first year and \$4.2 million thereafter.

Mr Calvert said CTC and NMIT were first introduced to J.F. Oberlin University by New Zealand Trade and Enterprise (NZTE).

"This partnership with J.F. Oberlin University has been made possible as a result of the initial introductions and ongoing assistance provided by NZTE. Their offices in New Zealand and Tokyo have been absolutely instrumental in making this deal happen," explains Mr Calvert.

Tony Gray says "NMIT's strategy is to partner with other international tertiary institutions to provide pilot training; this is also in keeping with the government's strategy around increasing the number of international students receiving quality training in New Zealand.

“We are delighted to partner with J.F. Oberlin University as this initiative strengthens our niche position as the national provider of aviation pilot training,” says Tony Gray.

CTC currently trains around 180 students from overseas and around 30 from New Zealand each year. Only 5% are currently from Asia, but like many other exporting companies, CTC sees Asia as a major growth market.

Ian Calvert of CTC Aviation was a part of this month’s ministerial trade mission to China, led by Economic Development Minister Gerry Brownlee. As part of the trade mission, he attended the 2010 World Expo in Shanghai, China and was part of official visits to Beijing and Tianjin.

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About J.F. Oberlin University and its Aviation Degree Programme

J.F. Oberlin University is a Christian University comprised of three campuses in Japan, the main one being its Machida Campus in Tokyo. The University has developed extensive exchange programmes with tertiary providers worldwide.

In April 2008, J.F. Oberlin University established an Aviation Management Department under the College of Business Management, in cooperation with Japan Airlines (JAL). One of the programmes established under this department is a four year flight operations degree programme, entailing two years flight training overseas. This is the degree programme CTC Aviation and NMIT are partnering with the University to provide students.

The University’s students study for 18 months at J.F. Oberlin University in Japan, are then trained at CTC in Hamilton for two years, and finally return back to Japan for their last six months of study. Although cadets are not promised a job upon graduation, historically most gain employment with regional airlines in Japan.

At the start of training, students will undergo an intense, eight-week English language course taught by Aviation English Services (AES), a subsidiary of Airways. The course concentrates heavily on teaching aviation terms, in addition to basic English.

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About CTC Aviation Group plc

CTC is a global leader in aviation training and management solutions, training between 1200 -1900 aircrew for more than 50 global airlines each year. Our UK and NZ based Crew Training Centres house state-of-the-art Airbus and Boeing simulators, hi-tech Computer Based Training facilities and a fleet of the latest, modern technology training aircraft to support our ab-initio training programme – CTC Wings; all supported by one of the most experienced teams of Training Captains and Instructors worldwide.

Our portfolio spans the full spectrum of airline training and resourcing requirements; - pilots and cabin crew; basic licence and ATPL training through to TRE Standardisation; ground school, simulator provision and line training; management and consultancy support; start ups, conversions and recurrent.

Airline clients include Air New Zealand, Air Malawi, Air Seychelles, British Airways, Eagle Airways, easyJet, EuroCypria, Jet2.com, Kuwait Airways, Monarch Airlines, NetJets, OpenSkies, Jetstar Pacific, Royal Brunei Airlines, Thomas Cook Airlines, Thomson Airways, UK CAA and Virgin Atlantic Airways.

CTC Wings is a unique, comprehensive programme of developmental training for tomorrow's airline pilots. The CTC Wings Cadet route takes individuals with no flying experience all the way to the right hand seat of a commercial airliner in approximately two years.

CTC FlexiCrew is an initiative to provide flexible yet quality resourcing solutions for both the airline industry and qualified pilots, including experienced instructors and examiners.

CTC Aviation Jet Services Limited, the company's private jet management division offers a personalised service for private jet owners around the world seeking a bespoke and total solution to managing and operating their fleet.

www.ctcaviation.com or www.ctcwings.com

About NMIT

The Nelson Marlborough Institute of Technology (NMIT) plays a vital role in ensuring New Zealand's demand for highly skilled pilots is met. The NMIT's Aviation School holds a strategic position as the niche, national provider of aviation pilot training – its excellence in this field recognised by the New Zealand government.

Flight training in New Zealand is provided by flying schools and aero clubs registered with the New Zealand Qualifications Authority (NZQA) and approved under Part 141 (Training Organisation Certification) of the New Zealand Civil Aviation Authority (NZCAA) rules.

Students are eligible for student loans if the flight training they receive from approved flying schools and aero clubs is offered in conjunction with a tertiary education institution.

The Nelson Marlborough Institute of Technology and its network of 11 aviation providers (flying schools and aero clubs) deliver over 60 per cent of New Zealand's commercial pilot training and over 90 per cent of the country's helicopter pilot training.

Known collectively as the NMIT Aviation Network, it is New Zealand's largest pilot training provider with over 300 pilots training at any one time. All NMIT Aviation Network providers are members of the Aviation Industry Association (AIA) and follow the association's code of practice for professional flight training.

The primary goal of the NMIT Aviation Network is to ensure that its training programmes lead to sustainable employment outcomes for aviation students. Meeting the current and future workforce needs of the industry is also another important goal.

The NMIT Aviation Network plays an important role in offering students a diversity of training options – not only meeting the needs of airlines, but also meeting the needs of a wide ranging aviation industry including agricultural aviation, air ambulance transport and tourism.

Employment outcomes for NMIT Aviation Network graduates are good, with most going into positions as ground crew, pilots and instructors. Within six to twelve months 80% of graduates have secured employment within the aviation industry¹. While jobs are not guaranteed, the aviation industry has a promising future.

¹ Information sourced from NMIT Aviation Network providers