

*open skies*

MEDIA RELEASE: 07 October 2008

## **CTC SIGNS AN EXCLUSIVE LONG TERM CONTRACT WITH OPENSKIES FOR AIRCREW TRAINING AND SUPPLY**

The global airline training provider CTC Aviation Group plc has signed a long term exclusive training contract with OpenSkies - the British Airways subsidiary - to provide high quality, cost effective aircrew training solutions.

At a ceremony held on 3 October 2008 at CTC's Crew Training Centre - Nursling, CTC's Chief Executive Officer Captain Rob Clarke and Openskies' Flight Operations Director Captain Robin Glover signed an agreement encompassing the selection, training and supply of flight crew and cabin crew.

Captain Clarke said "we are very pleased to be announcing our partnership with Openskies and look forward with enthusiasm to helping them grow their business. The recent integration of OpenSkies and L'Avion clearly demonstrates the exciting plans that OpenSkies has for expanding across Europe. CTC is well-placed to meet the challenges of providing training for aircrew regardless of where they are based and with both our companies sharing the same passion for quality and innovation, a successful relationship is assured."

Captain Robin Glover said "we look forward to working with CTC and believe that their proven experience in helping new start airlines will be invaluable to us. CTC is a 'one stop shop' where we can get all of our aircrew solutions. Additionally, CTC's flexibility, innovative thinking and commitment to quality and excellence fit our requirements perfectly".

Captain Clarke added that "the signing of such a substantial long term contract in these turbulent times for the industry is further evidence of the benefits of outsourcing. Airlines increasingly want to keep their cost base as low and flexible as possible and we anticipate an acceleration of this trend into the near future".

CTC is one of the world's largest airline training providers and a global leader in commercial pilot training, from ab-initio through to command and instructor courses, providing innovative solutions to airlines' training requirements. During 2007 the company trained over 1200 pilots for 52 airlines worldwide. The agreement with Openskies is in accordance with CTC's ongoing commitment to diversification and global expansion through 2008.

**ENDS**

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# Press release



# CTC

Group Administration Centre | Nursling

## About CTC Aviation Group plc

CTC is one of the world's leading full-service airline training providers training over 1200 aircrew for more than 50 global airlines each year. Our UK and NZ based Crew Training Centres house state-of-the-art Airbus and Boeing simulators, hi-tech Computer Based Training facilities and a fleet of the latest, modern technology training aircraft to support our Cadet training programme – CTC Wings; all supported by one of the most experienced teams of Training Captains and Instructors worldwide.

Our corporate philosophy is based around *innovation, flexibility, expertise* and *quality*. We are renowned for developing innovative approaches to airline training and recruitment challenges.

Our portfolio spans the full spectrum of airline training requirements; - pilots and cabin crew; basic licence and ATPL training through to TRE Standardisation; ground school, simulator provision and line training; management and consultancy support; start ups, conversions and recurrent. We have recently launched a range of Airline Software Solutions combining our airline knowledge with the technological skills of our Information Technology team. And finally, CTC Aviation Jet Services Limited provides executive jet management and operational support for both corporate and private clients.

Airline customers include Air New Zealand, Air Malawi, Air Seychelles, British Airways, Jet2.com, easyJet, EuroCypria, Jetstar Pacific, Kuwait Airways, Monarch Airlines, NetJets, OpenSkies, Royal Brunei Airlines, Thomas Cook Airlines, ThomsonFly, UK CAA, Virgin Atlantic Airways and Vueling.

*CTC Wings* is a unique, comprehensive programme of developmental training for airline pilots. The cadet route takes young people with no flying experience all the way to the right hand seat of a commercial airliner in less than two years. The *CTC Wings* ATP route into the programme provides opportunities for licensed pilots to join at the intermediate phase of training.

[www.ctcaviation.com](http://www.ctcaviation.com)

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## About Openskies

Someone once said that the journey is as important as the destination—we couldn't agree more. That's why we're striving to bring you a personalised, unique experience to transatlantic travel.

As a wholly owned subsidiary of British Airways, we're the direct result of the ground-breaking agreement that liberalises aviation between the United States and European Union. In March of 2008, the usual regulatory barriers were eliminated, "opening the skies" for us to fly from the EU to the US.

Hence our name: OpenSkies.

## Learning from the best

We're working to be the best little airline we can be. And since we're part of the British Airways family, we're able to benefit from a relationship with one of the world's largest and most esteemed airlines to create a totally new, premium airline. By the end of 2009, we plan to be operating six proven, fuel-efficient Boeing 757 aircraft, providing non-stop flights from Continental European cities such as Paris, Brussels, Milan, Frankfurt and Amsterdam to New York. And we've redesigned the interior, reducing the standard 180 seat configuration to 82 passengers per flight. So no matter which class you fly—Biz, Prem+, or Economy—we're working to ensure that comfort and premium service are part of the experience.

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